

**NUNZIANTE • MAGRONE**

Presentation of the Firm

## The Firm

Nunziante Magrone is an independent Italian firm resulting from a merger between Nunziante and Magrone, a well-established firm founded in the 70s by Giandomenico Magrone. The latter was one of Chiomenti partners at the time of Pasquale Chiomenti: when he left the firm he established his own firm (then named Magrone Pasinetti Brosio e Casati).

Nunziante Magrone has more than 80 lawyers of which, after the merger, 46 in Milan. The firm also has offices in Rome and Bologna. It is envisaged that there will be around 100 next year. The firm has a strong international practice and is consistently listed for its members' expertise in the main legal directories such as Legal 500 and Chambers & Partners.

Gianmatteo Nunziante is an active member of the IBA and has covered many officer positions, including Co-Chair of the European Regional Forum, Co-Chair of the Regional Coordination Committee, Member of the LPD Council, Member of the Nomination Committee. He is currently LPD representative on the IBA Management Board.

# Departments

Nunziante Magrone is a multidisciplinary law firm: thanks to the specific expertise of its professionals, the Firm is able to assist its clients in all major areas of business law through its departments.

The firm places a strong emphasis on the interaction between individual practice areas and the need for our attorneys to expand their knowledge, as much as possible, to permit them to perform their duties thoroughly and efficiently.

All this has contributed to the success of the firm in attracting a high-profile and diverse clientele: from SMEs to multinationals, from non-profits to NGOs, from trade associations to co-operatives, from banks to investment funds, and so forth.

Please find below a short description of some of the areas of expertise.

# Practice areas:

- Administrative law
- Banking and Financial law
- Business contracts
- Competition law
- Corporate and M&A Privacy and IT
- Criminal law/White Collars Crimes
- Employment law
- Insolvency procedures and restructurings
- Intellectual property
- Litigation and arbitration
- Privacy and IT
- Real Estate and retail
- Tax law
- Web Reputation

# Industries

- Automotive and Engineering
- Banking & Financial Services
- Biomedical
- Chemical & Farmaceutical
- Energy
- Entertainment
- Fashion
- Food & Beverage
- Information Technology
- Logistics
- Medical Care
- Postal & Telecommunication
- Real Estate & Infrastructures

# Corporate Commercial & Finance

**Corporate, Commercial & Finance** - The Nunziante Magrone corporate and M&A team assists major industrial commercial and financial operators, both Italian and foreign, in extraordinary transactions as well as works side by side with small entrepreneurs supporting them in development programs.

The firm's professionals help the clients throughout all stages of the transactions, from the definition of the structure to the completion and implementation phases, working together with other teams of the Firm.

Nunziante Magrone puts at the service of its customers its knowledge of many sectors, both industrial and regulated ones, as well as its experience in complex transactions, both at procedural level and in terms of business reality and external conditions, environment and context.

# Administrative and Regulatory matters

**Administrative and Regulatory matters** - Nunziante Magrone has developed its rapidly growing Administrative and Regulatory Matters Department into a top-quality practice. Created in the wake of the successes achieved by the Firm in areas of the highest specialisation, the Department has, over the years, broadened its reach to handle increasingly diversified requests for assistance originating, in part, from clients serviced by our Commercial, Corporate and Finance Departments

# Dispute Resolution

**Dispute Resolution** - Nunziante Magrone's team dedicated to litigation and judicial protection, works alongside the other firm's resources in specific fields such as bankruptcy, tax, administrative, civil, criminal or intellectual property disputes. Our professionals offer the client a broad spectrum in civil and commercial matters, both nationally and internationally.

# Energy and natural resources law

**Energy and natural resources law** - NUNZIANTE MAGRONE is involved in the provision of legal services on major regulatory, licensing and contractual issues concerning research, extraction and trading of oil, gas and other natural resources, as well as electric power production and trading. With respect to electric power, the Firm provides assistance to its clients - including several leading national and international investment funds, financial institutions, major industrial companies and companies operating in the energy efficiency services - in project development and project financing of power plants, both for construction and operation, traditional and operated by renewable sources (wind and solar power, hydroelectric and biomasses).

In particular, NUNZIANTE MAGRONE provides assistance in the drawing up of agreements for the supply, import, sale of transmission capacity and in the drafting of documents addressed to the authorities.

## Energy Relevant Experience

**ENI S.p.A.** – Reorganizing Eni’s regulated activities.

Representing Eni before the European Commission in the investigation regarding the possible abuse of dominant position in the international transport pipelines business.

**ENI S.p.A.** – Assistance in the sale of shares of Italgas s.p.a. and Stogit s.p.a. to Snam Rete Gas s.p.a. (gas/power retail).

**ENI S.p.A.** - Assistance in the acquisition of remaining shares of Toscana Energia Clienti s.p.a.

**Italgas S.p.A.** – Assistance in purchasing shares of COM and SV s.r.l. (gas retail) and of To.sa. Costruzioni s.r.l. and Co.M.E.S.T. s.p.a. (gas distribution business branches).

**Geogas S.r.l.** – Assistance to Various Italian private investors - acting in the sale of the majority of the capital of Geogastock s.p.a, a company acting in the storage of natural gas, to Energetic Source.

**Aare Ticino SA di Elettricità (ATEL AG)**– Assistance in acquisition of a stake in a project company to the creation of electric power plant of 400 MW turbo-gas and drafting of the relevant shareholders’ agreement.

**Losonoco Ltd** – Assisting the sponsor in a project finance for the construction of a biogas power plant.

**Schneider Electric SA (France)** – Assistanc

e in the joint acquisition (with Alstom SA) of Areva SA’s “transmission and distribution” going concerns.

**Snam Rete Gas s.p.a.** – Contractual assistance concerning negotiation of the project for the development, construction and operation of the Galsi pipeline.

**Vestas** – Framework agreement for the sale of wind turbines (1400MW).

**Cofiri Invest B.V.** – Negotiation and preparation of a sub-participation agreement in connection with a loan of GBP 123,750,000 to AES Fifoots Point Ltd for modernizing and running a carbon power plant.

**EDF** – Structuring of a joint venture for the construction of thermoelectric power plants in the Turin and Rome areas.

# Privacy and IT

**Privacy and IT** – The Nunziante Magrone team dedicated to privacy and IT works in various areas, especially in activities connected to marketing and customer base management, development of innovative profiling and advanced CRM systems, digital marketing and transnational data transfers, as well as in the legal and technical preparation and implementation of Apps, websites and IT platforms (including e-commerce and wearable devices).

The firm assists clients in conducting business audits and drafting internal privacy policies and paperwork, as well as assisting in procedures conducted by the supervisory authorities, both authorizing (preliminary checks, authorizations, BCR recognition by the Privacy Commissioner) and regulatory ones (AGCM procedures for incorrect business practices, consumer rights violations, and misleading and comparative advertising as well as appeals and sanction procedures of the Privacy Commissioner) and before the administrative and ordinary courts.

Nunziante Magrone provides, moreover, advice on issues related to the processing of personal data of employees through corporate devices, whistleblowing programs and video surveillance, geolocation and biometrics.

# Employment

The Nunziante Magrone team that deals with employment law operates mainly in the field of employment law consultancy, contracts, remuneration systems, reorganizations and restructurings and company transfers. We have a long experience in the field of social security, agency and industrial relations, employment law disputes, even before the Superior Courts, assisting multinational groups operating in various commodities sectors, particularly in manufacturing and services.

# Criminal Law

The Nunziante Magrone criminal law team operates in the area of criminal offenses which the company may commit throughout course of its life by assisting companies and their directors and managers: either as suspects or defendants, or as victims of crime.

The team also has a consolidated experience in adapting to corporate compliance and transparency requirements, in areas where criminal law is relevant, such as “231 Models” or the anti-bribery and anti-money laundering systems.

# Awards 2017/19

- **IFLR1000 2019**

Banking & Finance: TIER 5

M&A : TIER 5

- **LEGALCOMMUNITY IP&TMT 2018**

Fashion Law | Niccolò Ferretti – Lawyer of the Year

- **LEGAL 500 2018**

Corporate | M&A – Band 6

Banking & Finance | Lender or Arranger Side – Band 5

Tax – Band 5

- **CHAMBERS EUROPE 2018**

Corporate | M&A : Other Noted Firm

Tax | Claudio Giordano – Leading Individual

- **CHAMBERS GLOBAL 2018**

Corporate | M&A : Other Noted Firm

- **CLIENTS CHOICE 2017**

Award Winner: General Corporate Counsel in Italy  
2017

- **INTERNATIONAL LAW OFFICE**

Client Choice Award 2017

- **ACQ5 2017**

“Italy – Client Care Firm of the Year”,

“General Corporate Advisory Firm of the year”

“Italy – Capital Markets Law Firm of the year”

# Most recent Seminars

The Firm organizes for clients, on a regular basis, business and geo-political seminars with high profile speakers.

- **Transatlantic Contact Group** (Marco Alberti, Head of International Institutional Affairs, ENEL; Jeremy Shapiro, ECFR; Nicolò Russo Perez, Compagnia di San Paolo; Marta Dassù, ECFR Council Member; Mark Leonard, Director, ECFR on the future of Transatlantic relations)
- **Concentration on the core values of arbitration: What are they? Is a fine-tuning needed after China's signature and Singapore's ratification of the Hague Choice of Court Convention?** (Avv. Mauro Rubino Sammartano, President CEAM; Prof. RA Eckart Broedermann, Honorary Managing Director CEAC; RA Dr. Christine Heeg, Secretary General CEAC; RA Thomas Weimann, President CELA/CEAA)
- **Family Office** (Prof. Alfio Cascioli, Chairman of Scuola Romana di Psicologia del lavoro e dell'organizzazione; Claudio Giordano, Partner Nunziante Magrone; Domenico Capone, Director Wealth Planning Advisory UBS Europe; Paolo Bertoli, Chairman Widar Eurofid S.p.A.)
- **Below threshold assignment (below threshold contracts and the principle of rotation) and Professional Conduct (professional engagements and direct assigning of legal services)** (Dott. Ilario Sorrentino, Avv. Antonio Galletti, avv. Giorgio Leccisi, )
- **UK/Italy: business opportunities after BREXIT** (H.E. Jill Morris – UK Ambassador in Italy and San Marino; Prof. Paolo Garonna, Secretary General Federation of Banks Insurance and Finance (FEBAF); Dott. Andrea Federico, Partner - Head of EMEA Public Policy at Oliver Wyman; Dott.ssa Sabrina Corbo, Executive Vice President Green Network Energy; Eugenio Occorsio, Head reporter of Affari e Finanza of Repubblica)
- **The Mediterranean Sea is “Mare Nostrum”** (Andrea M. Migliuolo, Member of Executive Committee of TAB Associazione; Lucio Caracciolo, Editor of Limes, Italian geopolitical magazine; Riccardo Rigillo, Director General of sea fishing and aquaculture (Mipaaf); Laura Giuliano, Research Director, CNR – Institute for the coastal marine environment ; Stefano Cataudella, President of the General Commission for fishing in the Mediterranean (FAO); Enrico Pujia, Director General for transportation and railway infrastructure (Mit); Giuseppe Cucchi, formerly Director General of the Security Information Department ; Romano Prodi, formerly President of the European Commission and formerly President of the Council of Ministers )
- **Administrative precedent on works, supply and services contracts and news** (Avv. Teresa Felicetti, Avv. Susanna Bufardecì, Avv. Sacha D'Ecclesiis)
- **The new Privacy legislation** (Avv. Federico Bergaminelli, Avv. Enzo De prisco, Avv. Massimiliano Albanese)

• **Invest in Turkey** (H.E. Mr. Murat Salim Esenli, Ambassador of the Republic of Turkey in Italy; Ms Yasemen Korukcu, Senior Advisor for South Europe, Investment Support and Promotion Agency of Turkey (ISPAT); Dr. Sergio Scodanibbio, Leonardo Helicopters International Governmental Business Unit, Head of Region Turkey; Dr. Antonio Foresti, CEO, Jcoplastic S.p.A.)

• **Awarding criteria for works, services and supplies** (Avv. Ugo De Luca, Avv. Alessio Bozzetto, Dott. Ilario Sorrentino)

• **Africa for Africa** (Prof. Romano Prodi – Chairman of the Foundation for Collaboration Among Peoples – Formerly special Envoy of the Secretary General of the United Nations for Sahel; General Giuseppe Cucchi – President Emeritus TAB Associazione and formerly Secretary General of CESIS; Prof. Lucio Caracciolo – Editor Limes- Italian geopolitical magazine; Amb. Maurizio Melani – Vice President of the Circle for Diplomatic Studies – formerly Director General for Africa; Avv. Henrike Abecasis – HAAAG Lisbon; Arch. Riccardo Vannucci -TAB Associazione – Senior Scientist – Polytechnique Fédérale de Lausanne; Amb. Roberto Nigido – ex Director General for Economic Affairs; Dr. Bernardo Monzani – President, Peacebuilding Agency (AP); Prof. Jean-Léonard Touadi – Senior Advisor FAO)

• **Application criteria and procedural problems** (Avv. Giovanni Corbyons, prof. Federico Freni, avv. Angela Ozzi, avv. Marida Leonardo)

• **Italy and Libya after US elections** (Lia Quartapelle, PD Group head of the Foreign and Community Affairs Committee of the Chamber of Deputies; ECFR Councillor; Jeremy Shapiro, research Director, ECFR; Formerly of the US Department of State; Mustafa Abushagur, ex Vice President of the Council and current member of the Lybian Chamber of Representatives; Mattia Toaldo, Senior Policy Fellow, ECFR)

• **Turkey: doing business nowadays** (H.E. Aydin Adnan Sezgin, Turkish Ambassador in Italy; On. Emma Bonino, President, European Council on Foreign Relations; Amb. Roberto Nigido, President, Circlr for Diplomatic Studies ; Dr. Gaetano Casalaina, Public & Government Affairs Director, Whirlpool Corporation ; Dr. Andrea Migliuolo, Partner, Association for the Political – Economic Analysis of Business –TAB)

• **The Libyan crisis and migration** (Emma Bonino, ECFR Co-chair; Massimo D'Alema, President of the Foundation for European Progressive Studies (FEPS) and Fondazione Italianeuropei, ECFR Council Member; Mohammed Farhat, Libyan Ambassador to the EU; Mattia Toaldo, Senior Policy Fellow, ECFR)

• **Iran today and tomorrow: business opportunities** (Amb. Alberto Bradanini, formerly Ambassador in Teheran (2008-13); Gen. Enzo Camporini, ENI, Vice President IAI, formerly Chief of Defence Staff; Amb. Maurizio Melani, formerly Director General MAE, Ambassador in Iraq and EU Political and Security Committee ; Dott. Giuseppe Scognamiglio, Editor of Eastwest, Geo-political and international economy magazine ; Amb. Antonio Zanardi Landi, formerly Ambassador at the Vatican and Moscow and Diplomatic Counsellor to the President of the Republic; Moderator: Gen. Giuseppe Cucchi, Emeritus Professor of TAB, formerly Director General of the Security Information Department )

• **The European Union between old and new crises** (Fabrizio Saccomanni)

# Fighting against «gender discrimination»

The Firm also organizes seminars and activities concerning gender discrimination with particular attention at women's position in business and professional activity

- **W4W** : *Women for Women is an initiative created by a team of female lawyers of the Firm, with the aim of assisting other professionals or entrepreneurs, women managers at large and working women in a broad sense. Lawyers of W4W, belonging to the same gender and having lived similar experiences are able to better understand needs and requirements of women and to provide their expertise in areas of law that may have "a gender perspective", such as: Corporate and Commercial, Criminal Law, Privacy, Protection of image, Labor Law. In this way, W4W may offer a "tailor made" assistance, also through a network of professionals specialized in complementary areas (fiscal, IP, web intelligence and employment consultants) and through more flexible hours and meeting.*

*Within said project, and in accordance with the Istanbul Convention, the Firm assists a prominent politician, victim of gender discrimination and hate speech, in numerous civil and criminal proceedings.*

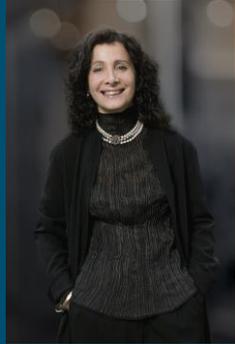
# Nunziante Magrone Major Clients

ADIENT  
AKAMAI  
AVNET  
BANCA MEDIOLANUM  
BBA  
BOMBARDIER INC.  
CALVIN KLEIN  
CASIO COMPUTER  
CBRE GWS  
COFIRE  
CONTINENTAL AG  
DRESSER ITALIA SRL (GRUPPO GE)  
EDF  
ELECTROLUX  
ENI  
FORD  
GENERAL MOTORS  
GRACO GROUP  
GRUPPO ILLY SPA  
GUCCIO GUCCI SPA  
GULF BRIDGE INTERNATIONAL  
HARVARD UNIVERSITY  
HUHTAMAKI  
IDEAL STANDARD INTERNATIONAL NV  
INTESA SAN PAOLO  
INVEST BV  
INVESTOR AB

# Nunziante Magrone Major Clients

ISG INFORMATION SERVICES GROUP  
JOHNSON & JOHNSON MEDICAL SPA  
JOHNSON CONTROLS GROUP  
MAX PLANCK INSTITUTE  
MEKSER PETROL EKIPMANIARI  
MITAS POLIGON DEMIR CELIK  
NORDEX GROUP  
OPEL ITALIA  
PPG GROUP  
RAI COM. SPA  
RINGLING BROS  
SAFILO GROUP  
SENSIENT GROUP  
SNAM RETE GAS  
TATA GROUP  
TELEPERFORMANCE  
THYSSENKRUPP AG  
TOYOKO INN  
TOYOTA MOTOR EUROPE  
TRELLEBORG GROUP  
TRW  
TURKISH EMBASSY IN VATICAN  
UBS ASSET MANAGEMENT  
UBS REAL ESTATE  
UPS GROUP  
VESTAS  
WHIRLPOOL EUROPE  
XL INSURANCE GROUP

# CVs



**Fiorella Federica Alvino**  
Partner, Milan

**Fiorella F. Alvino** is a partner of the firm's Milan office. She specializes in corporate law, mergers and acquisitions, private equity and capital markets with additional focus on international joint ventures.

She has wide international experience, and has assisted corporate clients and credit institutions in several major international transactions.

Fiorella Alvino was named the leading female business lawyer in Italy, based on a survey of women business lawyers and in-house counsel selected by *The Legal 500* and *Chambers and Partners*, both in national and international firms. She was ranked in the top tier thanks to her reputation as one of the few Italian female lawyers recognized both nationally and internationally.



**Gianmatteo Nunziante**  
Partner, Roma

**Gianmatteo Nunziante** main focus is corporate and commercial transactions. Over the years he has also gained experience in securities' litigations. In addition, given his close links with Turkey, he has been assisting a wide variety of Turkish companies operating in Italy. Gianmatteo Nunziante has been an active member of the International Bar Association and has covered a number of position within the association (lastly, LPD representative in the Management Board, 2017-18)

# CVs



**Daniela Jouvenal Long**  
Partner, Roma

**Daniela Jouvenal Long** Daniela Jouvenal Long counsels Italian and foreign clients in civil and administrative disputes and in commercial law matters in general. Over the years, she has developed expertise in the areas of international trade and public tenders, as well as in the relevant litigation, both in civil and administrative courts.



**Claudio Giordano**  
Partner, Roma

**Claudio Giordano** Claudio Giordano has significant experience in transfer-pricing matters, permanent organisations, optimisation of dividends, interest and royalties.

He assists in matters relating to VAT aspects of the international commerce and promotes a group of European studies which is attended by VAT experts from leading independent firms operating within Member States.

He assists family businesses in restructuring corporate governance also considering the generational continuity. He is also responsible for succession planning and safeguarding of family assets..

Acting as defence counsel before the Court of Cassation and other Superior Jurisdictions, he has acquired vast experience in tax litigations.

He is non-executive member of board of boards of directors of private companies.

Since Claudio Giordano is partner of Nunziante Magrone.)

# CVs



**Carlo Eligio Mezzetti**  
Partner, Milan

**Carlo E. Mezzetti** represents multinational and Italian leading companies, and Italian and foreign cultural institutions, both before the courts and out of court on many aspects of intellectual property laws, with particular regard to trademarks, copyright and design. Has acquired specific experience in the areas of fashion, food, automotive, insurance, publishing, photography and advertising.

Carlo Mezzetti is often invited to speak at conferences and seminars on intellectual property rights in Italy and abroad; the most recent ones being held at the 73rd Venice International Film Festival, at the European University Institute, at the State Archive of Florence and at Bibliotheca Hertziana - Max-Planck-Institut.



**Giuseppe Cucurachi**  
Partner, Milan

**Giuseppe Cucurachi** has been practicing in labour, social security, agency and industrial relation laws for over twenty years. He mainly advises multinational groups on labour contracts, remuneration and benefits, outsourcing and transfers of undertakings, termination and redundancies. He regularly assists and represents clients in labour litigation cases, before employment tribunals and higher courts.

# CVs



**Gianmarco Mileni**  
Partner, Milan

**Gianmarco Mileni** Gianmarco Mileni Munari is specialized in commercial and company law. He has significant expertise in mergers and acquisitions and cross-border transactions. He represents Italian and multinational companies guiding their investment projects in Italy and abroad. He has been partner of leading international law firms.

Gianmarco Mileni Munari has been partner of Nunziante Magrone since 2015



**Ruben Pescara**  
Partner, Milan

**Ruben Pescara** Ruben Pescara is specialized in M&A, in particular in the real estate and renewable energy industries.

He represents both domestic and international clients from the acquisitions of the assets, to their management (tenant and landlord, construction agreements, property and facility management, etc.) to their dismissal.

He also assists international private clients acquiring prestigious residences in Italy.

Ruben Pescara has been partner of Nunziante Magrone since 2015.

# CVs



**Francesco Abbozzo Franzì**  
Partner, Milan

**Francesco Abbozzo Franzì** Francesco Abbozzo Franzì counsels Italian and foreign clients in commercial and corporate transactions, even cross jurisdictions. He has gained ample experience in the corporate area, also as member of boards of directors of listed and non-listed companies. He is active both in extraordinary matters, such as M&A, and in ordinary ones such as corporate assistance, drafting of commercial contracts, agency agreements, distribution agreements, private contracting, issues related to the exploitation of copyrights and to the world of art, real estate sales contracts and wealth transfer planning. Francesco has also been involved in litigations in the said areas, as well as in unfair competition issues and in protection of investors' rights. He has acted both as lawyer and as arbitrator in several arbitrations. Francesco Abbozzo Franzì has been partner of Nunziante Magrone since 2002 .



**Nicolò Ferretti**  
Partner, Milan

**Nicolò Ferretti** Nicolò Ferretti is specialized in intellectual property law, particularly in the field of fashion and mechanical engineering. He assists and operates with international companies, leading Italian companies and SMEs. He worked for foremost National and International law firms and he is often involved by public and private entities in educational initiatives for professionals, undertakings and university students. He has been partner of Nunziante Magrone since May 2016.

# CVs



**Corrado Rosano**  
Partner, Roma

**Corrado Rosano** Corrado Rosano is specialized in the areas infrastructure and real estate, with emphasis on structured finance transactions as well as extraordinary transactions IT.

He provides counsel to financial institutions and funds, real estate investment firms and industrial firms in structuring sophisticated financial operations, with emphasis on project finance, structured real estate finance, infrastructure and private equity.

He is the author of numerous articles published in the main financial newspapers and scientific magazines in the field of structured finance, banking, financial and international taxation as well as internationalization of enterprises.

Since 2005 Corrado Rosano is partner of Nunziante Magrone.



**Oscar Podda**  
Partner, Milan

**Oscar Podda** Oscar Podda has over 30 years of experience representing clients in a variety of corporate law matters.

Oscar Podda has been partner of Nunziante Magrone since 2002.

# CVs



**Vincenzo d'Ambra**  
Partner, Milan

**Vincenzo d'Ambra** Vincenzo d'Ambra is specialized in commercial and corporate litigation, as well as finance, banking and insurance law. He has taken part in many domestic and international arbitrations both as arbitrator and as counsel. He represents Italian and international clients in insolvency procedures, compositions among creditors both before and after insolvency. He also has considerable experience in complex due diligence procedures on portfolios of non-performing loans in securitization processes and en bloc assignments.



**Giovanni Facchinetti Pulazzini**  
Partner, Bologna

**Giovanni Facchinetti Pulazzini** Giovanni Facchinetti Pulazzini has specific expertise and assists domestic and international clients in civil, real estate and commercial law. He also has arbitration and litigation expertise. He have had an own firm. Since 2004, Giovanni Facchinetti Pulazzini is partner of Nunziante Magrone

# CVs



**Nicola Ceraolo**  
Of Counsel, Roma

**Nicola Ceraolo** Nicola Ceraolo main practices are competition, energy and Information Technology law as well as commercial and European law.

He advises domestic and transnational leading corporations and represents them both in proceedings before court and in front of the Italian Competition Authority, other national regulatory authorities and the European Commission.

# NUNZIANTE • MAGRONE

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